AGENDA

Title: C&IoS LEP EZ Board

Time/Date 10.00 – 13.00  30 August 2018

Venue Grenville Room, New County Hall, Truro

<table>
<thead>
<tr>
<th>Membership</th>
<th>Represented by</th>
<th>Attendees</th>
<th>Organisation</th>
</tr>
</thead>
<tbody>
<tr>
<td>C&amp;IoS LEP</td>
<td>Steve Jermy (SJ) new Chair</td>
<td>Miles Carden (MC)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td>Mark Duddridge (MD) Chair for today</td>
<td>Matt Hodson (MH)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mike King (MK)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Nicola Lloyd (NL)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Iain Mackelworth (IM)</td>
<td>CC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Jordan Whaley (JW)</td>
<td>CC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Jonathan Eddy (JE)</td>
<td>MHCLG</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Piran Trezise (PT)</td>
<td>GES</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Kat Hickey (KH)</td>
<td>GES</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clare Harris (CH)</td>
<td>CC</td>
</tr>
<tr>
<td>Cornwall Council</td>
<td>John Betty (JB) Substitute Glenn Caplin (GC)</td>
<td>Debbie Osborne (DO) (minute taker)</td>
<td>CC</td>
</tr>
<tr>
<td>Goonhilly Earth Station Limited</td>
<td>Ian Jones (IJ) by phone</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A&amp;P</td>
<td>Drystan Jones (DJ)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

AGENDA

1. **Welcomes and Introductions**

2. **Apologies for Absence**
   Drystan Jones (DJ), Al Titterington (AT), John Betty (JB)

3. **Housekeeping**
   a) Conflict of Interest declarations
   b) Approval of Minutes of last meeting
   c) Action Summary
   d) Risk Register and Report

4. **Governance**
   a) EZ Board Terms of Reference
   b) Resourcing – EZ and Associated Activity, e.g. Spaceport

5. **Rate Relief and EZ Growth Fund**
   a) Rate Relief Renewals
   b) Rate Relief Approvals
   c) EZ Growth Fund Applications
| 6. | **Investment Pipeline and Marketing Strategy**  
   a) Pipeline  
   b) Update from CRM System | MK  
   MK |
| 7. | **Site Updates**  
   a) Aerohub  
   b) Goonhilly  
   c) Falmouth Docks  
   d) Hayle and Tolvaddon | MC  
   IJ  
   DJ  
   MH |
| 8. | **Budget** | IM |
| 9. | **Skills**  
   Education Resource – STEM Skills Presentation | PT/KH/CH |
| 10. | **Any other business** | |
| 11. | **Next Meeting**  
   Thursday 31 October 2018 @ 14.00, venue A&P Offices, Falmouth | |
MINUTES

Title: C&IoS LEP EZ Board

Time/Date: 11.00, Wednesday 6 June 2018

Venue: Weston Aviation, South Side, Cornwall Airport Newquay

<table>
<thead>
<tr>
<th>Membership</th>
<th>Represented by</th>
<th>Attendees</th>
<th>Organisation</th>
</tr>
</thead>
<tbody>
<tr>
<td>C&amp;IoS LEP</td>
<td>Gavin Poole (GP) Chair</td>
<td>Miles Carden (MC)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td>Mark Duddridge (MD)</td>
<td>Al Titterington (AT)</td>
<td>CAN</td>
</tr>
<tr>
<td></td>
<td></td>
<td>abscent</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Tim Bagshaw</td>
<td>CIoS LEP</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Iain Mackelworth (IM)</td>
<td>CC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Jordan Whaley abscent</td>
<td>CC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Matt Hodson (MH)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mike King (MK)</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Jonathan Eddy (JE) absent</td>
<td>DCLG</td>
</tr>
<tr>
<td>Cornwall Council</td>
<td>John Betty (JB) absent</td>
<td>Melissa Thorpe absent</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td>Adam Wilkinson (AW)</td>
<td>Nicola Lloyd absent</td>
<td>CDC</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Piran Trezise by phone</td>
<td>GES</td>
</tr>
<tr>
<td></td>
<td></td>
<td>James Arnold</td>
<td>CC</td>
</tr>
<tr>
<td>Goonhilly Earth Station Limited</td>
<td>Ian Jones (IJ) by phone</td>
<td>Governance – Registers of Interest forms still to be completed. Due at next EZ board meeting.</td>
<td></td>
</tr>
<tr>
<td>A&amp;P</td>
<td>Drystan Jones (DJ)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

AGENDA ITEM & NOTES

1. **Welcomes and Introductions**
   
   This meeting would be the Chair’s last meeting, as his term of office as a LEP board director is due to expire this month (June 2018).

2. **Apologies for Absence**
   
   John Betty, Al Titterington, Jordan Whaley, Jonathan Eddy, Melissa Thorpe, Nicola Lloyd

3. **Housekeeping**

   a) **Conflict of Interest declaration**
      - None Declared
   
   b) **Approval of Minutes of last meeting**
      - Approved.
   
   c) **Action Summary (see action Tracker)**
      - Governance – Registers of Interest forms still to be completed. Due at next EZ board meeting.  

ACTION

TB
| - **EZ Incentives and Investment Rates Modelling Research** – IM meeting with CC Finance colleagues on Friday 8 June.  
- **EZ Incentives and Investment Rates Modelling Presentation** – Action still outstanding. Presentation to be circulated to the board after the meeting.  
- **Resourcing** – Update to be pushed to the next board. CDC has submitted a Project Initiation Document to CC and is awaiting feedback. This is to be followed up by a budget submission to the EZ rates fund. |

### d) Risk Register

- A number of risks were highlighted to the board currently there are 5 risks above 12.  
- **Market Failure** – Currently the largest risk to the Cornwall Enterprise Zones is market failure. Intention is to still bring a presentation on the Council’s Investment Programme to the EZ board at a future date. Likely to be in the autumn following approval by Cabinet. GP explained that steps to address market failure had been raised at the last LEP Board meeting. It should not be assumed that because Cabinet had approved the proposals, this board should be required to approve them.

- **Resourcing** – Vickery Holman now supporting Business Park enquires. In the process of appointing for Aerohub Business Park Plot 2, to be completed by the end of June.

- **EZ Governance** – the Terms of Reference are in draft form and now sit with the EZ board for consideration and comment. Item 4a on the agenda.

- **Brexit** – Board support amber risk and 12 score. Access to skilled labour from the EU is seen as a key challenge and this needs to be reflected in the risk reference. Skills issues to be included as a risk arising from Brexit.

- **Cash Flow** – Consideration for the Board is how to utilise / borrow against anticipated funds to stimulate investment. IM meeting with CC finance on this issue on 8 June to review options.

### 4. Governance

#### a) Terms of reference

- The following amendments to the TORs were requested:
- References to the Council referring to approve spend. Needs to make clear it’s the Section 151
- Need to make clear the Voting Members are the organisations not the individuals representing the organisations.
- Quorum should be three members but the LEP must be in attendance.
- Board asked to provide comments and changes to IM who is to recirculate the amended version to the board in time for the next meeting along with MOU between CC, LEP and government.

**IM**

**b) Operational Board (15 May 2018)**
- This item was covered in section 5.

**c) Space Board**
- Suggested that the Space Board and Space Advisory Group to merge into one board with Spaceport reported as an item on the agenda. New chair would be required with GP stepping down.

**5. Rate Relief and EZ Growth Fund**

**a) EZ Growth Fund Applications**
- No applications were received by the board in time for this meeting. A subsequent application has however been received from a company wishing to take a short lease of HAS7 on the Aerohub to support rocket testing. Application to be circulated for approval by written procedure to the EZ Board members.

**IM**

**b) Rate Relief Renewals**
- Delays in processing these due to section 151 officer changes at CC. IM meeting with CC finance on 8 June to bring them up to speed.
- Agreed that the renewals to be circulated by written procedure for approval by the EZ Board.

**IM**

**c) Rate Relief Approvals**
- No new applications

**6. Investment Pipeline and Marketing Strategy**

**a) Review of EZ Marketing Offer**
- CDC and CC undertook a review of the EZ Offer and compared this to other EZs. The conclusion of this review is that there is nothing fundamentally wrong with the EZ marketing offer.
- However, there will be an ongoing need to refresh
the EZ content and to ensure that this captures everything on offer from Skills Hub, CC Investment Programme, local and national support.
- CDC are going to update the content on the asset websites, Invest in Cornwall as well as individual project websites.
- CDC also going to run a series of product and project awareness days for CDC staff working on complementary programmes to bring them up to speed on the Enterprise Zones.
- There is a steady stream of enquiries; the key to the success of the EZ is to convert this interest into built development.

b) Investment Pipeline
- Moving away from a development strategy on the Aerohub Business Park based upon site disposal to one based upon CC led workspace development would address a significant obstacle to securing growth and investment.
- The board received an update on the organisation and presence at Farnborough Air Show. Dialogue and refreshed material used for recent events such as MIPIM to be used at Farnborough Air Show. MIPIM offer documentation to be circulated to the EZ Board.
- MK to visit GES to discuss the marketing refresh with Goonhilly.
- A successor Invest in Cornwall project would aim to provide support for wider attendance at sector specific events. EOI for Invest in Cornwall successor to be circulated to the EZ Board.
- Justification and plan for Farnborough air show to be circulated to the EZ Board as well as the post show evaluation when completed.
- The pipeline of inward investment enquiries, whilst strong, shows that the majority of enquiries are from relatively small companies. The bulk of growth on EZ is likely to come from supporting indigenous companies to grow and the work undertake by CDC has identified significant demand for new workspace to support growth from existing Cornish businesses.
- Around 20% of leads are sourced by Invest in Cornwall with 80% contacting invest in Cornwall.
- Particular future focus on who isn’t on the pipeline and who should be on the pipeline.
- Post show evaluation for Colarado Space Event to be circulated to the EZ Board.
### Site Updates

**a) Aerohub**
- Work ongoing around a new aircraft and crew support facility with an operator.
- Two large enquiries from government around operational aircraft.
- Still in discussions with an existing airport tenant around potential expansion on the site.

**b) Goonhilly**
- Goonhilly has recently secured significant private sector investment.

**c) Falmouth Docks**
- Helped provide some input into the Council’s Maritime 2050 submission.
- Marine Energy roadmap has been refreshed and is due out for consultation in due course.
- Floating Offshore Wind strategy meeting called by the LEP was very useful.
- Talking to industry trying to bring in energy partners in sectors such as floating wind and offshore wind.
- A&P have commissioned CGI work to show how the EZ development may be realised including a new renewables wharf.

**d) Hayle and Tolvaddon**
- Enquiries for Hayle units 2,4,5 and 6 have reached heads of terms. Whilst there are no guarantees until the leases are signed, the industrial units could be fully let within the next 3 months.
- Applications from new tenants at the Hayle MRBP to follow if the companies move in.
- Significant interest from a business in one of the serviced plots at Tolvaddon.

**e) Spaceport**
- An update was provided on the latest regarding the spaceport application.

### Skills
- Aviation Skills Partnership event being held at RAF St Mawgan on the 13 June. Event looking at local interest for an academy, currently around 40 organisations have signed up. Particularly focused on engineering skills.
<table>
<thead>
<tr>
<th></th>
<th>Any other business.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>None.</td>
</tr>
<tr>
<td>10.</td>
<td><strong>Date of next EZ Board Meetings</strong></td>
</tr>
<tr>
<td></td>
<td>Thursday 30 August (Location TBC)</td>
</tr>
</tbody>
</table>
## C & IoS LEP EZ Board

### Action Tracker

<table>
<thead>
<tr>
<th>Action</th>
<th>Owner</th>
<th>Status</th>
<th>Notes</th>
</tr>
</thead>
</table>
| **1** Housekeeping  
c) Action Summary  
Governance – Register of Interest Forms to be completed by 30 August 2018. | TB | ✓ |  |
| **2** Housekeeping  
c) EZ Incentives and Investment Rates Modelling Presentation  
Presentation to be circulated to members after 18 June Board meeting. | TB | ✓ |  |
| **3** Housekeeping  
d) Risk Register - Brexit. Skills issues arising from Brexit to be added as a risk (Amber) | IM | ✓ |  |
| **4** Housekeeping  
d) Risk Register – Cash Flow – how to borrow against anticipated funding to stimulate investment. Meet with CC Finance | IM | ✓ |  |
| **5** Governance  
Terms of Reference – Any comments to IM who will circulate updated version to Board along with MOU between CC, LEP and Government. | IM | ✓ | By 30 Aug 2018 |
| **6** Rate Relief and EZ Growth Fund  
a) EZ Growth Fund Applications - Application for HAS7 at AeroHub to be circulated for approval by written procedures. | IM | ✓ |  |
| **7** Rate Relief and EZ Growth Fund  
b) Rate Relief Renewals – Renewals to be circulated for approval by EZ Board by written procedures. | IM | ✓ |  |
| **8** Investment Pipeline and Marketing Strategy  
a) Review of EZ Marketing Offer - CDC to provide product and project awareness training for CDC staff working on complementary programmes to ensure compliance to EZ conditions. | MK | ✓ |  |
| **9** Investment Pipeline and Marketing Strategy  
b) Investment Pipeline – Visit GES to discuss marketing refresh with Goonhilly. | MK | ✓ |  |
| **10** Investment Pipeline and Marketing Strategy  
b) Investment Pipeline – Justification and plan for Farnborough Air Show to be circulated to Board as well as a show evaluation report. MC to circulate an evaluation for Colorado Space Event to the EZ Board. | MC | ✓ |  |
## CORNWALL ENTERPRISE ZONES

### STRATEGIC RISK REGISTER

<table>
<thead>
<tr>
<th>REF</th>
<th>RISK</th>
<th>CATEGORY</th>
<th>SITE</th>
<th>DESCRIPTION</th>
<th>IMPACT (1-5)</th>
<th>LIKELIHOOD (1-5)</th>
<th>CURRENT RISK RATING</th>
<th>PREVIOUS RISK RATING JUNE 18</th>
<th>CURRENT MITIGATION IN PLACE</th>
<th>ADDITIONAL MITIGATION REQUIRED</th>
<th>OWNER</th>
</tr>
</thead>
<tbody>
<tr>
<td>R1</td>
<td>Governance</td>
<td>50</td>
<td>Strategic All</td>
<td>R12</td>
<td>Reputational Risk</td>
<td>4 2 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>Implementation Plan agreed. Stakeholder survey and policy implemented.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R2</td>
<td>Governance</td>
<td>50</td>
<td>Commercial Aerohub</td>
<td>R11</td>
<td>Commercial Risk</td>
<td>5 1 1 3</td>
<td>1 1</td>
<td>12 12</td>
<td>12</td>
<td>Implementation Plan finalised in line with requirements of MOU. Enforcement of site standards and monitoring completed.</td>
<td>Emily Kent</td>
</tr>
<tr>
<td>R3</td>
<td>Governance</td>
<td>50</td>
<td>Strategic All</td>
<td>R10</td>
<td>Strategic Risk</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R4</td>
<td>Governance</td>
<td>50</td>
<td>Commercial Aerohub</td>
<td>R9</td>
<td>Governance Risk</td>
<td>5 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>Strategic &amp; Operational Risk</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R5</td>
<td>Governance</td>
<td>50</td>
<td>Reputational</td>
<td>R8</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R6</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R7</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R7</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R6</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R8</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R5</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R9</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R4</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R10</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R3</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R11</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R2</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
<tr>
<td>R12</td>
<td>Strategic</td>
<td>50</td>
<td>Cornwall</td>
<td>R1</td>
<td>Strategic All</td>
<td>4 3 12 12</td>
<td>3 3</td>
<td>12 12</td>
<td>12</td>
<td>MOU reviewed and amended with MOU approval.</td>
<td>Iain Mackelworth</td>
</tr>
</tbody>
</table>
1 Introduction

The Cornwall Enterprise Zone Strategic Risk Register captures the risks that are common to both Aerohub and MarineHub and are of strategic importance. The register is reviewed on a regular basis at the Enterprise Zone Operational Board. This paper summarises the key risks that are scored at 12 or above.

2 Key Risks (High to Low)

| Risk Ref 9: | Market Failure in the Commercial Property Market restricts and limits the pace and scale of development impacting on retained rates income into the EZ Growth Fund, in some instances withdrawal of interest. | Current Risk Rating: 20 |
| Mitigation: | More substantial support to businesses to encourage interest and location to EZs. Accelerate the use of EZ Growth Fund to bridge investment gap and CC to develop Workspace Development Programme (WDP) to plug the gap on commercial investment. CC continue to develop WDP and support to bring forward. Meeting to be held with A&P and GES to consider potential projects. |
| EZ Board Action: | EZ Board Agenda Item 6 |

<p>| Risk Ref 14: | Resourcing - insufficient resourcing impacts on ability to handle enquires and managed deal flow leading to loss of investment | Current Risk Rating: 12 |
| Mitigation: | CC have appointed agents Vickery Holman to handle business park enquiries. CC have completed recruitment to provide additional capacity to support Programme Management including EZ. CC have asked CDC to bring forward proposal to mitigate impact on EZ delivery of resourcing the spaceport bid. Consider funding additional resource from EZ Growth Fund. To be discussed at the next EZ Board. Subject to EZ Board approval an application has been submitted to EZ Growth Fund for £50k for EZ Marketing. |
| EZ Board Action: | To note EZ Growth Fund Application submitted by CDC for Marketing &amp; PR and a future EZ Growth Fund Application for delivery resource. |</p>
<table>
<thead>
<tr>
<th>Risk Ref:</th>
<th><strong>EZ Governance</strong> - lack of clarity over roles &amp; responsibilities impedes decision making resulting in loss of potential investment.</th>
<th>Current Risk Rating: 12</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mitigation:</td>
<td>Implementation Plan Agreed. Rates relief process and policy agreed. EZ Growth Fund investment policy agreed and application process and award process established. Draft Terms of Reference published on EZ website. Finalise and approve Terms of Reference in consideration of the recommendations of the Mary Ney LEP Review at August EZ Board meeting.</td>
<td></td>
</tr>
<tr>
<td>EZ Board Action:</td>
<td>EZ Board Agenda Item 4.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Risk Ref:</th>
<th><strong>Brexit</strong> - Uncertainty regarding access to European market and to European funding streams undermines investor confidence in Cornwall - potentially stalling EZ development and delivery of outputs. Risks include, (a) challenges to the market by lack of investment and (b) licensing or regulatory issues (c) availability of skills and labour.</th>
<th>Current Risk Rating: 12</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mitigation:</td>
<td>Plan for post EU Exit legacy being developed by LEP/CC. Work with People and Prosperity Team on availability of skills. Position recruited in Cornwall Council to manage impact of Brexit on Cornwall.</td>
<td></td>
</tr>
<tr>
<td>EZ Board Action:</td>
<td>No action required.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Risk Ref:</th>
<th><strong>Cash Flow</strong> - There is a time lag between investment in zones and retained rates income. In the absence of a facility to borrow against future retained rates income the scale of investment will be limited to funding immediately available within the EZ Growth Fund pot.</th>
<th>Current Risk Rating: 12</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mitigation:</td>
<td>Review of options by CC to consider investment up front borrowed against future business rates income. 31Ten appointed and completed rates modelling. IM to follow up with CC Finance and prepare a scoping paper to consider options.</td>
<td></td>
</tr>
<tr>
<td>EZ Board Action:</td>
<td>No action required.</td>
<td></td>
</tr>
<tr>
<td>Risk Ref 12:</td>
<td><strong>Impact</strong> - EZ initiative fails to deliver significant economic benefits leading to adverse publicity.</td>
<td><strong>Current Risk Rating:</strong> 12</td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td><strong>Mitigation:</strong></td>
<td>Monitor impact of EZ initiatives and take appropriate action when required. Process in place to monitor growth of EZ's. Link to Risk 9.</td>
<td></td>
</tr>
<tr>
<td><strong>EZ Board Action:</strong></td>
<td>No action required.</td>
<td></td>
</tr>
</tbody>
</table>
BACKGROUND

(A) The Cornwall and Isles of Scilly Enterprise Zones Board (EZ Board) was constituted as a board by the Cornwall and Isles of Scilly Local Enterprise Company (C & IOS LEP Co) at a full meeting of the board held on [DATE].

(B) In 2011, 2016 and 2017 successful bids were made by the C & IOS LEP for Enterprise Zones in Cornwall; the Aerohub+ Enterprise Zone (incorporating Cornwall Airport Newquay and Goonhilly Earth Station) and the Marine Hub Cornwall Enterprise Zone (“the Cornwall Enterprise Zones” or “CEZ’s”).

(C) The purpose of the Cornwall Enterprise Zones is to drive local economies, by unlocking key development sites, consolidating infrastructure, attracting business, creating jobs and to assess and agree applications for business rate relief and how retained business rates should be reinvested (“the CEZ Objectives”).

(D) All business rates growth generated by the CEZ’s shall be kept by the C & IOS LEP and the Council (as the accountable body) for 25 years (from establishment of the CEZ) to enable it to reinvest in the development of the CEZ’s.

(E) The C & IOS LEP Co was established to undertake the strategy and decision making responsibilities on behalf of the C & IOS LEP.

(F) The C & IOS LEP Co has established a sub board (the EZ Board). The EZ Board shall assist the C & IOS LEP and the C & IOS LEP Co to deliver the CEZ Objectives.

(G) The EZ Board has the delegated authority of the C & IOS LEP Co in respect of the functions and powers set out in these terms of reference.

(H) The EZ Board may sub-delegate any or all of its powers and authority as it thinks fit, including, without limitation, the establishment of sub-boards which are to report back to the EZ Board.
INTERPRETATION

1.1 The definitions in this clause apply to these Terms of Reference.

1.2 **Accountable Body:** shall mean the Council who have been authorised by statute as the billing authority for Business Rates within the CEZ’s.

1.3 **Accountability Criteria:** means the criteria set out at Schedule 1 that needs to be satisfied by the EZ Board before approving an application.

1.4 **Actual Figure:** shall mean the Business Rates paid to the Council from time to time and calculated as a daily rate and then annualised (less annualised Baseline Figure).

1.5 **Application:** means an application for the reinvestment of retained rates, an application for enhanced capital allowance and/or an application for rate relief as set out in clause 5.

1.6 **Baseline Figure:** means the agreed non-domestic rating income for the CEZ on the date of the CEZ’s creation for each financial year (and annualised) as calculated under the EZ Regulations.

1.7 **Board Member:** means a member appointed by the C & IOS LEP Co to sit on the EZ Board.

1.8 **Business Day:** a day other than a Saturday, Sunday or public holiday in England when banks in London are open for business.

1.9 **Business Rates:** means all non-domestic rates collected within the CEZ (as delineated by the rates retention plans attached) and shall include:

   (a) any reliefs refunded by DCLG or any other person in respect of businesses occupying the CEZ on or after 1st April 2012 or 2016 in respect of the Areohub+ Enterprise Zone and 1 April 2017 in respect of the Marine Hub Cornwall Enterprise Zone

   (b) any refunds of enhanced capital allowances

1.10 **Business Rates Reliefs:** Discretionary rates relief granted by the EZ Board within areas as shown in attached rates reliefs plans.

1.11 **Business Rates Growth:** means the difference between the annualised Baseline Figure and the Actual Figure.
1.12 **Business Rates Growth Fund:** means an account in which the Business Rates are held.

1.13 **Communications Protocol:** means the protocol which sets out the Parties obligations in relation to publicity, news releases and media enquiries as agreed by the Parties.

1.14 **Dispute Resolution Criteria:** means the procedure set out in clause 15.

1.15 **Cornwall Enterprise Zones or CEZ:** mean the Aerohub+ Enterprise Zone (which includes Cornwall Airport Newquay (and adjacent Business Park) and Goonhilly Earth Station) and the Marine Hub Cornwall Enterprise Zone as shown in the plans attached at Schedule 2.

1.16 **EZ Enhanced Capital allowances (ECAs):** Awarded in accordance with the HM Treasury MoU and as granted by the EZ Board within areas as shown in attached ECA plans.

1.17 **EZ Board:** means a sub board of the C & IOS LEP Co which has been established to achieve the CEZ Objectives and perform the CEZ Functions.

1.18 **CEZ Functions:** mean the functions to be undertaken by the EZ Board as set out in clause 5.

1.19 **CEZ Objectives:** to drive the local economy, by unlocking key development sites, consolidating infrastructure, attracting business and creating jobs and to assess and agree applications for business rate relief, ECAs and how retained business rates should be reinvested in accordance with the C & IOS LEP’s EZ Implementation Plans.

1.20 **EZ Implementation Plans:** means the implementation plans that has been prepared by the C & IOS LEP and approved by the Department for Communities and Local Government (the “DCLG”).

1.21 **EZ Regulations:** means the Non-Domestic Rating (Designated Areas) Regulations 2013 (Statutory Instrument number 2013/107) and the Non-Domestic Rating (Designated Areas etc.) Regulations 2017/318.

1.22 **National Government Policy:** shall mean a policy issued by a Relevant Authority relating to the imposition of Business Rates in the Enterprise Zone (whether alone or with other property).
1.23 **Payee:** means the proposed recipient of monies from the Business Rates Growth Fund.

1.24 **Policies:** mean the C & IOS LEP’S EZ Growth Fund – Investment Policy and the Cornwall Enterprise Zones - Rate Relief Policy.

1.25 **Recommendation:** means a recommendation from the EZ Board or the C & IOS LEP Co in accordance with clause 5 and/or schedule 1.

1.26 **Relevant Authority:** shall mean the Department of Communities and Local Government, the Department of Business Energy and Industrial Strategy and HM Revenue & Customs and any of their successor bodies or other such bodies as may be named by them from time to time.

1.27 **S151 Officer:** shall mean the Council’s Responsible Financial Officer appointed under Section 151 of the Local Government Act 1972.

1.28 **Schedules:** mean any appendices or schedules attached to these Terms and Conditions.

1.29 **State Aid:** means an advantage in any form whatsoever conferred on a selective basis to undertakings by national public authorities.

1.30 **State Aid Law:** means the law embodied in Articles 107 -109 of Section 2, Title VII, of the Common Rules on Competition, Taxation and Approximation of Laws- Consolidated Versions of the Treaty on European Union and the Treaty on the Functioning of the European Union’ (2008/C 115/01).

2. **ROLE**

2.1 The EZ Board shall represent the interests of all stakeholders in the Cornwall Enterprise Zones and help to facilitate and enable collaboration between the local authorities, landowners and developers on economic development, strategic planning and growth of the CEZs.

2.2 The EZ Board shall lead the operational delivery of the CEZs and shall monitor progress, on a regular basis, in respect of each of the Enterprise Zones in respect of their business, financial and marketing plans. The EZ Board shall make regular reports to the C & IOS LEP Co.

2.3 The EZ Board shall oversee and guide the effective implementation of the Enterprise Zone Implementation Plan as well as the allocation of funding generated from the
uplift in business rates receipts through the retention of business rates and the granting of Enterprise Zone incentives.

3. COMMITMENTS OF THE BOARD

3.1 The EZ Board will:

(a) commit to providing the agreed resources within any agreed timescales and as determined by the EZ Board in accordance with these Terms of Reference;

(b) comply with these Terms of Reference and use reasonable endeavours to develop and maintain effective joint processes to ensure that the CEZ Objectives are achieved and the CEZ Functions delivered;

(c) involve and inform the other board members of developments they are pursuing elsewhere and share the learning and benefits;

(d) comply with all applicable laws in delivery of the CEZ Objectives and CEZ Functions including but not limited to:

(i) the Health and Safety at Work Act 1974, the Management of Health and Safety at Work Regulations 1992 and all other statutory and regulatory requirements;

(ii) the Equality Act 2010 and all other relevant related statutory and regulatory requirements and policies and shall not treat any person or group of people less favourably than another on the grounds of race, colour, religion, belief, ethnicity, gender, age, disability, nationality, marital status or sexual orientation;

(iii) the Human Rights Act 1998; and

(iv) the Bribery Act 2010;

(e) not be in any way restricted from engaging in any activities undertaken by it in the normal course of its day to day activities.

4. GOVERNING PRINCIPLES AND OBJECTIVES

4.1 The EZ Board agree that the following obligations shall govern their approach to the delivery of the CEZ Objectives and CEZ Functions. In particular:

(a) to act diligently and in good faith with transparency, openness and honesty in all their dealings with each other;
(b) to ensure that their respective officers involved in the CEZ Objectives and CEZ Functions shall at all times act in the best interests of the EZ Board without prejudice to their own interests;

(c) to share data and knowledge relevant to the CEZ Objectives and CEZ Functions where appropriate and in accordance with their duties under data protection legislation;

(d) to make information, data, knowledge and analysis available to each other to support the CEZ Objectives and CEZ Functions, discuss and develop ideas openly and contribute fully to all aspects of the successful achievement of the CEZ Objectives and delivery of the CEZ Functions;

(e) to pay the utmost regard to the standing and reputation of the other and shall not do (by act or omission) anything which may bring the standing or reputation of the C & IOS LEP into disrepute or attract adverse publicity to the other Board Members; and

(f) to agree that all decisions made in relation to the EZ Objectives and the EZ Functions shall be made by the EZ Board Members acting reasonably.

5 Duties
The EZ Board shall carry out the following duties for the C & IOS LEP Co:

5.1 EZ Board Operational Duties

The EZ Board shall be responsible for the following CEZ Functions in accordance with the procedure set out in Schedule 1:

(a) Deliver the CEZs in accordance with the procedures agreed within the Ministry of Housing, Communities and Local Government (MHCLG) MoUs.

(b) assess and make Recommendations to the Council on behalf of the C & IOS LEP as to how rate reliefs shall be awarded to occupiers of the Enterprise Zones (“Application for Rate Relief”).

(c) establish a protocol for re-investment of retained rates and to ensure any funds raised from business rate retention are used effectively and appropriately to drive the development of the agreed sectors;

(d) approve and make Recommendations to the Council on behalf of the C & IOS LEP as to how the Business Rates Growth Fund shall be invested (“Application for Reinvestment of Retained Rates”);
(e) make Recommendations to the Council on behalf of the C & IOS LEP for the award of Enhanced Capital Allowances in accordance with the procedures agreed with the Department of Communities and Local Government (DCLG) the HM Treasury MoU (“Application for Enhanced Capital Allowances”);

(f) initiate and lead strategy development;

(g) manage and mitigate risk;

(h) represent the interests of all stakeholders in the CEZs;

(i) monitor both performance and risk regarding the delivery of the CEZs against agreed benchmarks and targets; and

(j) oversee the effective implementation of the Cornwall Enterprise Zone Implementation Plans.

5.2 Council Duties

In addition to the operational duties set out in clause 5.1 above, the Cornwall Council as Accountable Body for the C & IOS LEP shall comply with the additional provisions set out in Schedule 1 in relation to the Business Rates Growth Fund.

5.3 Reporting

The Chair of the EZ Board shall make regular written and oral progress reports to the C & IOS LEP Co and the Council on behalf of the C & IOS LEP.

5.4 Appointments to the EZ Board

(a) Each voting member and non-voting member shall decide who should represent them on the EZ Board; such appointments are subject to the chairman’s approval.

(b) The EZ Board may subject to the Chairman’s approval co-opt voting members and non-voting members from time to time as necessary.

5.5 Induction and Training

The EZ Board shall:

(a) ensure that all new board members undertake an appropriate induction programme to ensure that they are fully informed about strategic and commercial issues affecting the Cornwall Enterprise Zones and the markets in which they operate as well as their duties and responsibilities as a board member; and
(b) provide training to all new members on the C & IOS LEP’s Code of Conduct for members and any other policies of the C & IOS LEP included within the C & IOS LEP’s Assurance Framework.

5.6 Conflicts of Interest

The EZ Board shall comply with the C & IOS LEP’s Conflict of Interest Policy (contained in the C & IOS LEP’s Assurance Framework) and shall:

i. before the appointment of a member, require the proposed appointee to disclose any other business interests that may result in a conflict of interest and to report any future business interests that could result in a conflict of interest;

ii. ensure that any declaration of interest made at a meeting is included in the minutes of that meeting;

iii. ensure that any new declaration of interest is included on the relevant members register of interest.

iv. consider and, if appropriate, authorise situational conflicts of interest of board members and potential board members;

v. if the board is unable to resolve to authorise any situational conflict (referred to in section 5.6 (iv)), the board shall pass the matter to the C & IOS LEP Co for determination in line with the C & IOS LEP Co’s agreed procedures; and

vi. keep under review at least annually potential conflicts of interests of Board Members disclosed to the EZ Board and develop appropriate processes for managing such conflicts if the EZ Board and/or the C & IOS LEP Co considers this to be necessary.

6. MEMBERSHIP

6.1 At all times the EZ Board shall comprise the following member organisations:

6.1.1 Members with Voting Rights

(a) Cornwall Council

(b) A & P Group

(c) Goonhilly Earth Station Ltd (GESL)
(d) C & IOS LEP Co (Chair)

6.1.2 Non-Voting Members:

(a) C & IOS LEP

(b) Cornwall Airport Limited (CAL)

(c) Cornwall Development Company (CDC)

(d) Cornwall Council Economic Growth Service (CEGS) – Client

(e) DCLG

6.2 The C & IOS LEP Co shall keep membership of the EZ Board under review. The C & IOS LEP Co has the right to appoint additional Board Members as it considers appropriate.

6.3 A voting member of the EZ Board shall cease to be a Board Member if they dispose of their interest in all of their land forming part of an Enterprise Zone.

6.4 The EZ Board shall have no right to remove a voting-member, but may make a recommendation to the C & IOS LEP Co for the removal of a voting-member if any of the following occur:

(i) a voting-member has failed to attend more than three [3] meetings of the EZ Board within a twelve [12] month period;

(ii) a voting member has brought the C & IOS LEP Co, the C & IOS LEP and/or the respective parties into disrepute;

(iii) a voting-member has failed to adhere to these Terms of Reference; or

(iv) a voting member wishes to resign from the EZ Board

6.5 The C & IOS LEP Co shall consider a recommendation made pursuant to clause 6.4 above. If the C & IOS LEP Co agree with the EZ Board’s recommendation, the C & IOS LEP shall remove the voting-member from the EZ Board. The C & IOS LEP Co shall decide on the consequences of the removal of any voting-member. Notwithstanding the provisions of this clause 6.5 the C & IOS LEP Co shall have the
ability to remove any voting-member from the EZ Board at any time with or without cause.

6.6 The C & IOS LEP Co representative shall be the chairman. If the chairman is unable to attend a board meeting for any reason, the C & IOS LEP Co shall appoint a deputy to chair the EZ Board in his absence.

6.7 The EZ Board shall appoint a secretary of the EZ Board who will provide all necessary support to the EZ Board including the recording of the EZ Board minutes.

6.8 The EZ Board shall regularly review the composition (including the skills, experience, independence, knowledge and diversity) of the non-voting members. The EZ Board shall have the power to remove non-voting members in accordance with clause 9 (Quorum);

6.9 The EZ Board shall ensure that all members keep up to date and fully informed about strategic issues, technology developments and commercial changes affecting the Cornwall Enterprise Zones, the C & IOS LEP/CC economic strategy and the market in which it operates.

7. ATTENDANCE AT MEETINGS

7.1 The EZ Board shall meet at least quarterly.

7.2 Only voting members and non-voting members of the EZ Board have the right to attend EZ Board meetings. However, other individuals or organisations may be invited to attend for all or part of any meeting, as and when appropriate and necessary and with the agreement of the EZ Board chairman.

7.3 Subject to 5.4 (a) if a voting member is unable to attend a board meeting, that voting member shall notify the chairman of the EZ Board in advance (at least three working days) that he is unable to attend and provide a substitute to attend the meeting in his absence. Any substitution shall be subject to the chair’s prior approval.

7.4 The secretary shall ascertain, at the beginning of each meeting, the existence of any conflicts of interest and minute them accordingly.

8. NOTICE OF MEETINGS

8.1 Meetings of the EZ Board shall be called by the secretary of the EZ Board at the request of the EZ Board chairman or any member of the EZ Board.
8.2 Unless otherwise agreed, notice of each meeting confirming the venue, time and date, together with an agenda of items to be discussed, shall be forwarded to each voting and non-voting member of the EZ Board and any other person required to attend, no later than five [5] working days before the date of the meeting. Supporting papers shall be sent to the EZ Board members and to other attendees as appropriate, at the same time.

9. QUORUM

9.1 The quorum necessary for the transaction of business at an EZ Board meeting shall be three voting members one of whom shall be the chairman save for the following Reserved Matter when the quorum shall be four voting members:

(a) Removal of non-voting members (the “Reserved Matter”)

9.2 Save for the Reserved Matter non-voting board members who are not members of the EZ Board may be co-opted as members for individual meetings in the event of difficulty in relation to achievement of a quorum.

10. VOTING ARRANGEMENTS

10.1 Each voting member of the EZ Board shall have one vote which may be cast on matters considered at the meeting. Votes can only be cast by members attending a meeting of the EZ Board (whether in person or by audio or video conference).

10.2 Subject to clause 10.3 if a matter concerns a particular Enterprise Zone location, the representative voting member for that Enterprise Zone location must be agreement.

10.3 A voting member must not participate in any vote related to their own application for the reinvestment of retained business rates. The Chairman reserves the right to ask the voting member who has made such an application to leave a meeting to allow for further discussions relating to that board members application.

10.4 Decisions of the EZ Board shall be taken by a simple majority. The chairman shall have a casting vote.

10.5 If the chairman is not in agreement with a decision taken by the majority of the EZ board to make a formal recommendation to the Council’s S151 Officer (in there capacity as the Accountable Body) on behalf of the C & IOS LEP in respect of:

    vii. The reinvestment of business rate relief; or
    viii. Enhanced Capital Allowances.
10.6 the chairman shall refer the matter to the C & IOS LEP Co for further consideration. The C & COP LEP Co may then make a formal recommendation to the Council on behalf of the C & IOS LEP to action or reject the recommendation.

11. MINUTES OF MEETINGS

11.1 The secretary (or his or her nominee) shall minute the proceedings and resolutions of all EZ Board meetings, including the names of those present and in attendance.

11.2 Draft minutes of EZ Board meetings shall be circulated promptly to all EZ Board members for approval and published on the C & IOS LEP website within ten [10] clear working days. If the EZ Board are unable to approve the minutes within this time period, the EZ Board shall publish them online on the C & IOS LEP website in draft form with final minutes being published within ten [10] clear working days of them being approved.

11.3 A resolution in writing and signed by all EZ Board members will be as effective as a resolution passed at a Board meeting. Any written resolution shall be tabled and noted at the next meeting of the Board.

12. REPORTING RESPONSIBILITIES

12.1 The chairman shall report formally to the C & IOS LEP Co after each meeting on all matters within its duties and responsibilities and provide the minutes of all EZ Board meetings.

12.2 The C & IOS LEP Co may make whatever recommendations to the EZ Board it deems appropriate on any area within its remit where action or improvement is needed.

12.3 The EZ Board shall make available its terms of reference on the C & IOS LEP’s website.

13. GENERAL MATTERS

13.1 The EZ Board shall have access to sufficient resources to carry out its duties, including access to a secretary for assistance as required.

13.2 The EZ Board shall be provided with appropriate and timely training, both in the form of an induction programme for new members and on an ongoing basis for all members. Such training to include but shall not be limited to, training on the C & IOS LEP’s Code of Conduct for members (included within the C & IOS LEP’s Assurance Framework).
13.3 In carrying out its duties, the EZ Board shall give due consideration to all relevant laws and regulations.

13.4 In carrying out its duties, the EZ Board shall comply with the C & IOS LEP’s Complaint Policy (included within the C & IOS LEP’s Assurance Framework).

13.5 In carrying out its duties, the EZ Board shall comply at all times with the C & IOS LEP’s Whistleblowing Policy (included within the C & IOS LEP’s Assurance Framework).

13.6 The C & IOS LEP shall arrange for periodic reviews of the EZ Board’s performance and, at least annually, review the EZ Board’s constitution and Terms of Reference to ensure it is operating at maximum effectiveness and recommend any changes it considers necessary.

13.7 The EZ Board Members be responsible for its own costs incurred in connection with the CEZ Objectives and the delivery of the CEZ Functions.

13.8 The EZ Board shall comply at all times where possible with the Communications Protocol.

14. NON PREFERENTIAL TREATMENT

The EZ Board Members acknowledge and accept that if any individual EZ Board Member makes an Application to be considered by the EZ Board in accordance with these Terms of Reference, then any such Application shall be considered by the EZ Board in accordance with the procedures set out in these Terms of Reference. For the avoidance of doubt no Application submitted by a Board Member shall be treated any differently than an Application made by a third party applicant.

15. DISPUTE RESOLUTION

15.1 Any disputes arising between the EZ Board Members which are not possible to resolve through the decision making processes of the EZ Board shall within 20 working days of a dispute arising be referred to the Chief Executive of Cornwall Council, the Chair of the LEP Co and the Chief Executive of the Council of the Isles of Scilly for determination.

15.2 In the absence of resolution in accordance with Clause 15.1 above the dispute may be referred by agreement of all Board Members to a single mediator to be appointed in accordance with the mediation procedures of the Centre for Effective Dispute Resolution (CEDR) Model Mediation procedure 2001 or such later edition as may be
in force from time to time or such other organisation which provides mediation services. The mediator shall be agreed upon by the Board Members.

15.3 All costs of mediation shall be borne equally by the Board Members unless otherwise directed by the mediator.

16. **AUTHORITY**

16.1 The C & IOS LEP authorises the EZ Board to carry out the duties set out in these Terms of Reference.

16.2 The C & IOS LEP authorises the EZ Board to seek any information it requires from any employee or member of the C & IOS LEP, and all such employees or board members will be directed to co-operate with any request made by the EZ Board.

16.3 A duly convened meeting of the EZ Board at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions vested in or exercisable by the EZ Board.

Adopted by the C & IOS LEP Co on [DATE].
SCHEDULE 1

PROCEDURE FOR ASSESSING AN APPLICATION

1. When evaluating an Application the EZ Board shall comply with the EZ Terms of Reference, the Policies and ensure that the following Accountability Criteria are met:

1.1 An application or if appropriate a business case has been prepared which sets out the detail and the purpose of the request for investment;

1.2 a risk analysis has been undertaken in line with the Investment Policy;

1.3 there is a clear alignment to the economic priorities of the C & IOS LEP;

1.4 it satisfies the Council’s obligations as an Accountable Body; and

1.5 it is State Aid compliant.

2. The EZ Board may add any additional conditions to the funding as the EZ Board consider appropriate.

3. If the EZ Board is satisfied that an Application satisfies the Accountability Criteria, the EZ Board may submit a Drawdown Notice make a Recommendation to the Council in accordance with clause 4 (Recommendation).

4. Recommendation

4.1 Provided the EZ Board is satisfied that an Application meets the Accountability Criteria and subject to clause 4.2 the EZ Board shall make a Recommendation to the Council.

4.2 If the Chair of the EZ Board is not in agreement with the decision made by the EZ Board, the EZ Board shall refer the matter to the C & IOS LEP Co for consideration. The C & IOS LEP Co shall then have the power to:

4.2.1 agree with the decision of the EZ Board and make a formal Recommendation to the Council on behalf of the C & IOS LEP; or

4.2.2 reject the EZ Board’s suggested recommendation.

4.3 Once a Recommendation has been made to the Council (either directly by the EZ Board or by the C & IOS LEP Co in accordance with 4.2.1) the Council shall pay such sums from the Business Rates Growth Fund (all or any of it) as the EZ Board shall request to either the EZ Board or to any nominee of the EZ Board as set out in the Recommendation within five working days of receiving such a request.
4.4 The EZ Board accept that any Recommendation made to the Council pursuant to this clause 4 shall be subject to the approval of the Council’s Section 151 Officer in accordance with clause 6 of this Schedule 1.

5. STATE AID COMPLIANCE

5.1 The EZ Board shall ensure that any successful applicants (including any Applications submitted by an EZ Board Member) (the “Receiving Party”) undertakes its own independent assessment of the compatibility of the Application with State Aid Law.

5.2 If the Receiving Party is an EZ Board Member they will:

5.2.1 maintain appropriate records of compliance with State Aid Law and take all reasonable steps to assist the EZ Board to respond to any investigation(s) instigated by the European Commission relating to the Application; and

5.2.2 acknowledge that a finding of State Aid non-compliance in respect of their Application by the European Commission or a Court of competent jurisdiction may lead to them being ordered to repay any monies received with interest in accordance with the European Commission's reference rates.

6. BUSINESS RATES GROWTH FUND

6.1 The Parties agree that until a Recommendation has been made by the EZ Board or the C & IOS LEP Co, the Council will retain the Business Rates Growth in the Business Rates Growth Fund.

6.2 The Council shall, if the Business Rates Growth be a positive figure, place the Business Rates Growth in the Business Rates Growth Fund.

6.3 The Council agrees that it shall hold the Business Rates Growth Fund on trust for the C & IOS LEP until it is transferred to the C & IOS LEP Co or its nominee in accordance with the provisions of this Schedule 1.

6.4 The Council shall allow inspection by the C & IOS LEP Co or its nominee on reasonable notice of all books, records, accounts and any other materials relating to the calculation of the growth in Business Rates. The Council will provide to the C & IOS LEP Co annually in arrears before the end of the 1st quarter in the financial year following (30th June), a detailed annual statement of monies received on each CEZ.

6.5 The EZ Board acknowledges that the Council as the Accountable Body for the C & IOS LEP shall:
6.5.1 conduct a review of the amount of Business Rates received annually and advise the C & IOS LEP every year of the amounts received in Business Rates and the amounts the Council considers to be Business Rates Growth;

6.5.2 administer the Business Rates Growth Fund which includes ensuring all money classed as Business Rates Growth is paid into the Business Rates Fund, ensure interest is paid on the monies in the Business Rates Growth Fund every year and provide the C & IOS LEP annually with written statements on the balance within the Business Rates Growth Fund;

6.5.3 be responsible for all reporting, audit and accounting arrangements relating to the Business Rates Growth Fund;

6.5.4 subject to S151 Officer approval make payments on behalf of the C & IOS LEP to those bodies to whom the EZ Board shall refer to in the Recommendation in accordance with clause 4 (Recommendation);

6.5.5 retain the Business Rates Growth in the Business Rates Growth Fund in accordance with clause 6 (Holding of Monies)

7. The Council shall not (outside the ordinary course of National Government Policy) discount, offer reliefs or concessions, impose tariffs or levies or otherwise reduce the requirement for the payment of any Business Rates within the CEZ’s without the prior written consent of the EZ Board or the C & IOS LEP Co which should not be unreasonably withheld.
SCHEDULE 2

PLANS OF THE CORNWALL ENTERPRISE ZONES
1. Executive Summary
There are two Enterprise Zones in Cornwall made up of 5 individual sites. All business rates generated over and above the agreed baselines are retained by the Cornwall and Isles of Scilly Local Enterprise Partnership (LEP) for 25 years.

The rates funding from all zones is aggregated into a single pot (EZ Growth Fund) and awarded in accordance with the “EZ Growth Fund – Investment Policy” approved by the LEP EZ Board in November 2017.

2. Impact/Outcomes/Issues
Approving investments from the EZ Growth Fund is a key responsibility of the EZ Board. Prior to the decision of the EZ Board, applications are appraised by Cornwall Council Economic Growth Programmes Team and endorsement sought from the EZ Operational Board.

Two applications have been received for EZ Growth Fund, they are;

<table>
<thead>
<tr>
<th>Table 1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Applicant:</strong></td>
</tr>
<tr>
<td><strong>Project name:</strong></td>
</tr>
<tr>
<td><strong>Amount:</strong></td>
</tr>
<tr>
<td><strong>Date of Officer Appraisal:</strong></td>
</tr>
<tr>
<td><strong>Date of EZ Operational Board</strong></td>
</tr>
<tr>
<td><strong>Recommendation:</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Table 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Applicant:</strong></td>
</tr>
</tbody>
</table>
3. Options available and consideration of risk

- Option 1 – Approve EZ Growth Fund Application(s)
- Option 2 – Reject EZ Growth Fund Application(s)

4. Financial Implications
Approval of the EZ Growth Fund Applications will result in a reduction of £50,000 and £10,000 from the EZ Growth Fund pot which currently holds funds of £872k

5. Appendices
None

Section 151 (finance) Officer Commentary and sign off

<table>
<thead>
<tr>
<th>Name</th>
<th>Russell Armstrong</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>25.07.18</td>
</tr>
<tr>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>